### **Semi-Annual and Quarterly Performance Report (Form 2)**

Pursuant to Article 20 of the Law on Securities Market, the general obligations of securities issuers are codified, whereby the issuer is required to submit its annual activity report to the Financial Regulatory Commission and the securities trading organization in the format prescribed below, and to disclose the information to the public via its official website.

### **Reporting Period:**

From January 1, 2025 to June 30, 2025

### Name of Securities Issuer, State Registration Certificate Number, Security Code, Contact Number:

"MGL Aqua" JSC, 000274041, MSE: MGLA, 77045555

### Name of Registered Securities Trading Organization:

Mongolian Stock Exchange JSC

### **Business Sector:**

Food Production, Liquid Food Production

### **Total Number of Issued Shares:**

327,555,616 (Three hundred twenty-seven million five hundred fifty-five thousand six hundred sixteen) shares

### Name of Specialist Who Prepared the Semi-Annual and Quarterly Report and the Officer Who Reviewed It:

Prepared by: G. Namkhaidorj (Board Secretary) Reviewed by: S. Altantuya (Chief Executive Officer)

### 1. Semi-Annual and Quarterly Financial Statements

(Complete the summary indicators and attach the full financial statements.)

- **Statement of Financial Position** Attached
- Income Statement Attached
- Statement of Changes in Equity Attached
- Cash Flow Statement Attached

### 2. Conclusion of the Audit Committee under the Board of Directors

regarding Discussion and Approval of the Semi-Annual and Quarterly Financial Statements:

As the audit is scheduled to be conducted for the full year according to the 2025 work plan, the audit opinion will be attached to the annual report.

### 3. Management Report and Assessment of External and Internal Factors

Affecting the Financial Activities of the Issuer During the Reporting Period, Including Analysis of Financial Statements, Income, Expenses, and Profit Indicators:

### 3.1 Operational Results (Financial Ratios):

### **Profitability Indicators**

• Return on Assets (ROA): 1%

• Return on Equity (ROE): 1%

### **Capital Structure Ratios**

Equity to Total Assets: 90%Liabilities to Total Assets: 19%

### **Liquidity Ratios**

Current Ratio: 2.9Quick Ratio: 2.3Cash Ratio: 1.85

# 3.2 Impacts of External and Internal Environments on the Issuer's Activities, Changes in the Type or Form of Products and Services, and the Measures Taken by the Company in Response:

During the first half of 2025, the company successfully implemented three marketing and customer engagement programs.

As May and June are peak sales months under the company's plan, it ensured inventory stocking and space availability at client warehouses.

As a result, lost sales were reduced and revenue increased by 10% compared to the same period of the previous year.

### 3.3 Detailed Information on Off-Balance Sheet Transactions and the Company's Accounting Policy:

There are no off-balance sheet transactions.

### 4. Information on Related Party Transactions and Major Transactions

Conducted by the Issuer During the Reporting Period, Including the Purpose, Material Significance, and Information Regarding the Related Parties Involved:

On March 19, 2025, the Board of Directors approved a related party transaction under Resolution No. T/39.

Under this resolution, MGL Aqua JSC approved the contract between its subsidiary TML Aqua LLC and Newgore LLC

for the construction of a water purification plant in Umnugobi Province.

### 5. Report on the Implementation of the Project and Use of Funds

Raised Through Public Offering of Shares, If Any:

On May 31, 2024, MGL Aqua JSC received MNT 15,234,676,684 into its bank account from the IPO. Of this amount, MNT 4,116,812,809 was allocated to the purchase of raw materials, which was fully funded in 2024.

On October 17, 2024, MNT 4,500,000,000 was spent on acquiring a large-format product packaging line.

and MNT 550,000,000 was spent on acquiring a transformer.

As of May 29, 2025, a total of MNT 6,067,863,875 from IPO proceeds and MNT 70,138,125 from the company's own income

has been spent on the local plant project.

### Semi-Annual and Quarterly Activity Report (Form 2)

Pursuant to Article 20 of the Law on Securities Market, the general obligations of securities issuers are codified, whereby the issuer is required to submit its annual activity report to the Financial Regulatory Commission and the securities trading organization in the format prescribed below, and to disclose the information to the public via its official website.

Reporting Period:	From January 1, 2025 to June 30, 2025
Name of Securities Issuer, State Registration Certificate Number, Security Code, Contact Number:	"MGL Aqua" JSC, 000274041, MSE: MGLA, 77045555
Name of Registered Securities Trading Organization:	Mongolian Stock Exchange JSC
<b>Business Sector:</b>	Food Production, Liquid Food Production
<b>Total Number of Issued Shares:</b>	327,555,616 (Three hundred twenty-seven million five hundred fifty-five thousand six hundred sixteen) shares
Name of Specialist Who Prepared the Semi-	Prepared by: G. Namkhaidorj (Board
Annual and Quarterly Report and the Officer	Secretary)
Who Reviewed It:	Reviewed by: S. Altantuya (Chief Executive Officer)

1.	Semi-Annual and Quarterly Financial Statements (Complete the summary indicators and		
	attach the full financial statements.)		
	Statement of Financial Position	Attached.	
	Income Statement	Attached.	
	Statement of Changes in Equity	Attached.	
	Cash Flow Statement	<u>Attached.</u>	

2. Conclusion of the Audit Committee under the Board of Directors on the Review and Approval of the Semi-Annual and Quarterly Financial Statements

	As the audit is scheduled to be conducted for the full year according to the 2025 work plan, the audit opinion will be attached to the annual report.		
3.	Management Report and Assessment of External and Internal Factors Affecting the Issuer's Financial Activities During the Reporting Period, Including Financial Statement Analysis, Income, Expenditure, and Profit Indicators		
3.1	Operational Results (Financial Ratio Indicators)	Financial Indicators  Profitability	
3.2	Liquidity and Indicators of Financial Resources and Capacity	<ul> <li>Return on Assets (ROA): 1%</li> <li>Return on Equity (ROE): 1%</li> </ul> Capital Structure Ratios	
		<ul> <li>Equity to Total Assets: 90%</li> <li>Liabilities to Total Assets: 19%</li> </ul> Liquidity Ratios	
		<ul> <li>Current Ratio: 2.9</li> <li>Quick Ratio: 2.3</li> <li>Cash Ratio: 1.85</li> </ul>	
3.3	Impacts of External and Internal Environments on the Issuer's Activities, Changes in the Type or Form of Products and Services, and the Measures Taken by the Company in Response:	During the first half of 2025, the company successfully implemented three marketing and customer engagement programs.  As May and June are peak sales months under the company's plan, it ensured inventory stocking and space availability at client warehouses.	
		As a result, lost sales were reduced and revenue increased by 10% compared to the same period of the previous year.	
3.4	Detailed Information on Off-Balance Sheet Transactions and the Company's Accounting Policy:	There are no off-balance sheet transactions.	
4.	Information on Related Party Transactions and Major Transactions Conducted by the Issuer During the Reporting Period, Including the Purpose and Significance of Such Transactions and Details of the Related Parties Involved (This section shall include information on all related party transactions that occurred during the reporting period.)		
	Conducted by the Issuer During the Reporting Period, Including the Purpose, Material Significance, and Information Regarding the Related Parties Involved:		

On March 19, 2025, the Board of Directors approved a related party transaction under Resolution No. T/39.

Under this resolution, MGL Aqua JSC approved the contract between its subsidiary TML Aqua LLC and Newgore LLC

for the construction of a water purification plant in Umnugobi Province.

5. If the Issuer Has Issued Shares to the Public for the Purpose of Project Implementation, a Report and Information on the Project's Progress After Commencement and the Utilization of the Raised Funds

Raised Through Public Offering of Shares, If Any:

On May 31, 2024, MGL Aqua JSC received MNT 15,234,676,684 into its bank account from the IPO.

Of this amount, MNT 4,116,812,809 was allocated to the purchase of raw materials, which was fully funded in 2024.

On October 17, 2024, MNT 4,500,000,000 was spent on acquiring a large-format product packaging line,

and MNT 550,000,000 was spent on acquiring a transformer.

As of May 29, 2025, a total of MNT 6,067,863,875 from IPO proceeds and MNT 70,138,125 from the company's own income

has been spent on the local plant project.



MGL AQUA JSC

2025 SEMI-ANNUAL REPORT





# About Us

- 1 About MGL Aqua JSC
- Overview of Operations of "MGL Aqua" JSC
- **Key Financial Highlights**
- Environmental, Social, and Governance (ESG) Performance

# ONE. ABOUT "MGLAQUA" JSC



# **About Us**

# Vision

To contribute to Mongolia's development by harnessing globally advanced technologies and international food production standards to responsibly extract nature's purest resources - blue gold, guided by sustainable



# Mission

To promote and operate a business that preserves and protects ecological balance and is accountable to local communities.

# **Core Values**

- High-Quality Products
- Skilled Workforce
- Sustainable Partners
- Loyal Customers



# BOARD COMMITTEE ACTIVITIES

The following Board Committees of the Company are operating with the composition shown for the year 2025:

### **AUDIT & RISK COMMITTEE**



ANKHBAYAR CH.
Chair of the Audit &
Risk Committee



G. MUNKH-ERDENE

Member of the Audit &

Risk Committee



O. SANSAR

Member of the Audit &
Risk Committee

# NOMINATION, REMUNERATION AND COMPENSATION COMMITTEE



S. SANASER
Chair of Nomination and
Remuneration Committee



CH. ANKHBAYAR

Member of Nomination and

Remuneration Committee



O. SANSAR

Member of Nomination and Remuneration Committee

### STRATEGIC BUSINESS DEVELOPMENT COMMITTEE



M. DULGUUN
Chair of the Investor
Relations Committee



KH. TEGSHEE

Member of Investor Relations

Committee



S. SANASER

Member of Investor Relations
Committee



S. ALTANTUYA

Member of Investor Relations

Committee



**D. BAASANDORJ**Member of Investor Relations
Committee

### **INVESTOR RELATIONS COMMITTEE**



Chair of investor relation committee



D. BAASANDORJ

Member of investor relation committee



M. DULGUUN

Member of investor relation committee



# **Board of Directors' Semi-Annual Report for 2025**

- 2In the first half of 2025, the Nomination and Remuneration Committee convened twice and presented its proposals on executive nomination and CEO appointment to the BoD.
- The Audit and Risk Committee convened twice during the reporting period and submitted its independent assessment regarding the company's 2024 audit firm and audit scope to the BoD.
- The BoD's Investor Relations Committee convened once during the reporting period and resolved shareholder requests submitted for review.
- The Strategic Business Development Committee convened twice during the reporting period and presented the company's 2025 business plan and the committee's activity procedures to the BoD
- During the reporting period, the company actively updated its website's "Investor Relations" section to regularly disclose the BoD's reports and
  information to stakeholders.
- On April 23, 2025, the company successfully organized its Annual General Meeting of Shareholders online via the platform "Agm.mn" in collaboration with BDSEC JSC.
- Since completing its IPO in 2024, the company has, for the first time, publicly disclosed its ESG and Corporate Governance reports through its website
  and the Mongolian Stock Exchange platform.
- "MGL Aqua" JSC declared and approved a dividend of MNT 7.31 (before tax) per share based on the financial performance of 2024, and successfully transferred the payments to shareholders' Central Securities Depository accounts on June 5, 2025.



# Executive Management Team



**S. ALTANTUYA**Chief Executive Officer



**B. BAT-ORGIL**Deputy Chief Executive Officer



B.ARIUNJARGAL
Internal Auditor, of Environmental,
Social and Governance



**B.DASHZEVEG**Head of Distribution Department



CH.TUVSHIN
Head of Marketing Department



D. BAT-IREEDUI
Chief Accountant



N. MAGSARJAV

Head of Production Department

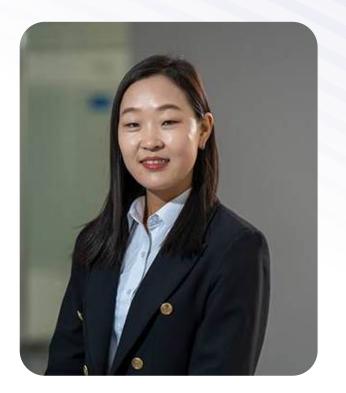


A. NAMUUNAA

Administration and Human
Resources Specialist



G. GAN-ERDENE
Senior Sales Manager



N.BYAMBATSETSEG

Quality Manager

# Product Manufacturing

# In the First Half of 2025

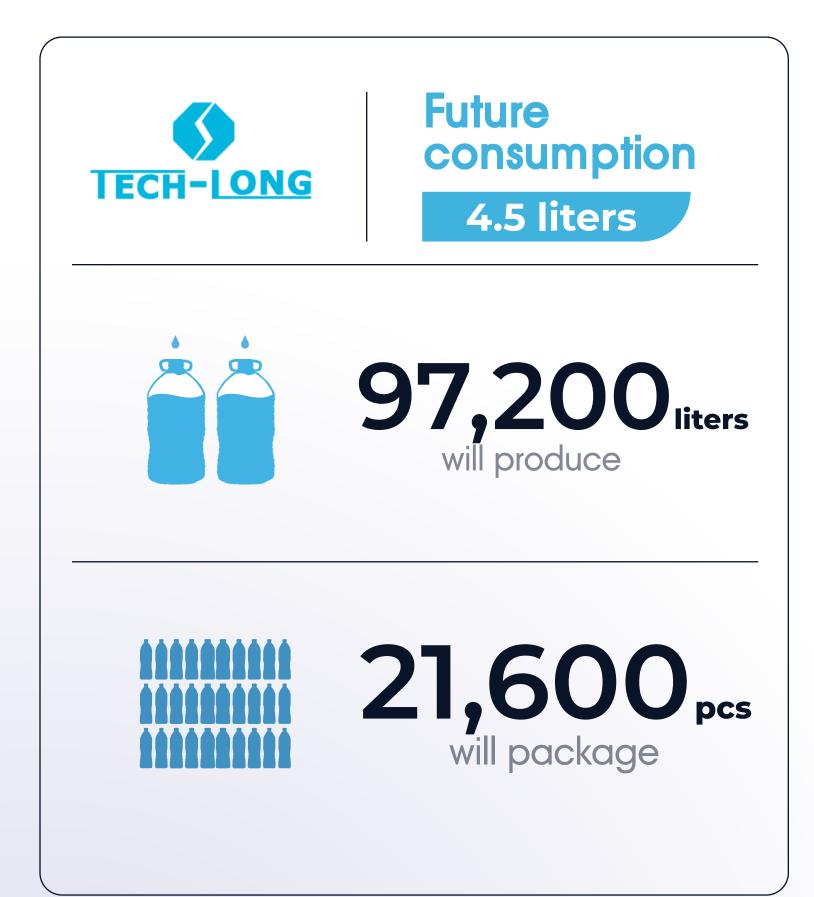
2025
15,9
mln liters
2025
120,1
mln pieces

bottled water produced



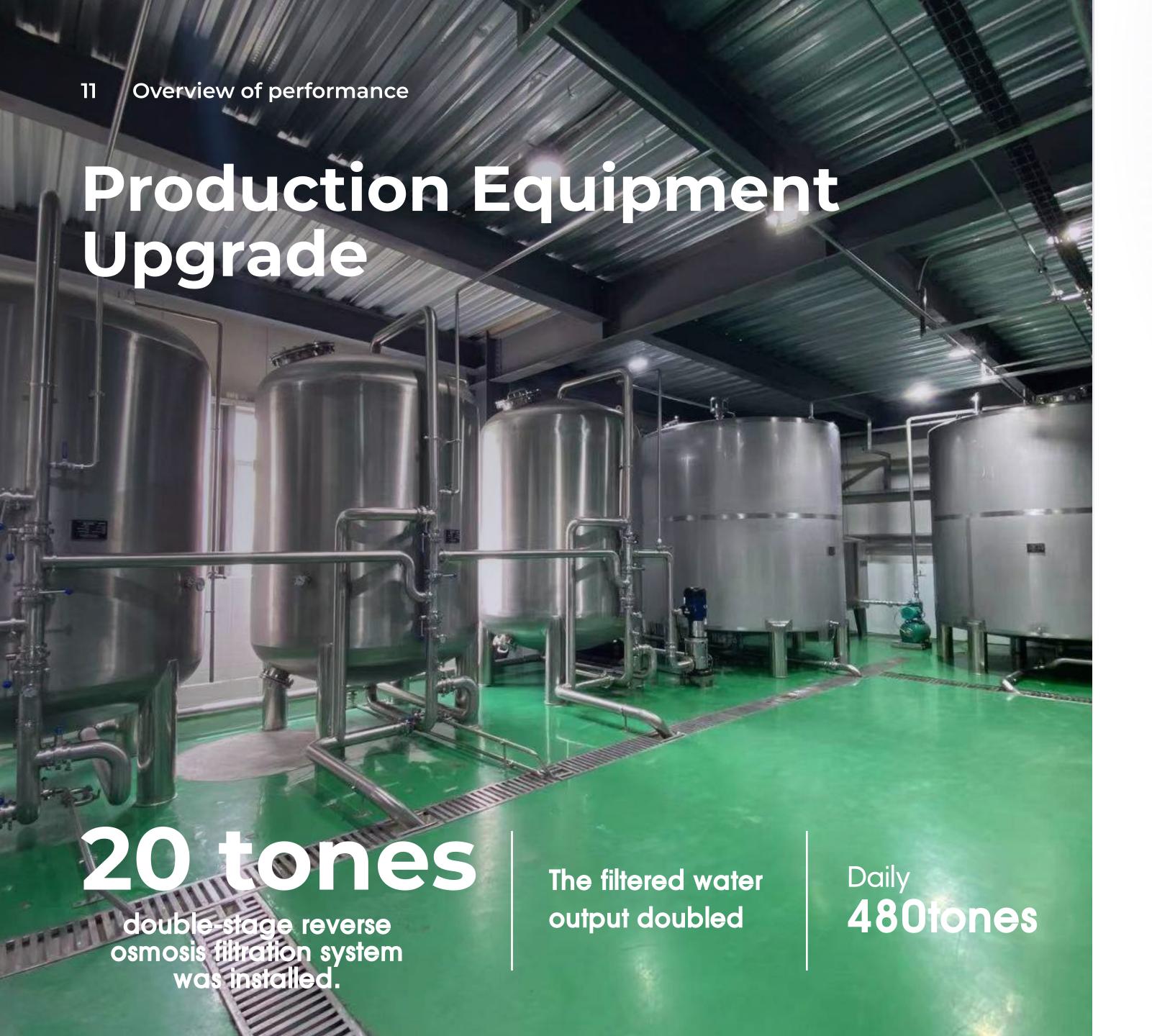


# Production Capacity (per day)











# New Compressor



The system's air compression capacity was expanded. In addition to the existing 25 MPa compressor, a new 35 MPa high-capacity compressor was installed. The combined system now operates at a total pressure of 60 MPa.





# Product

# Immediate consumption



# 200ml

200 ml – "Pocket Water" designed for quick hydration; ideal for pharmacies, emergency supply, and children.



# 330ml

330 ml – Tailored for mining, office use, educational institutions, and HoReCa channels



# 500ml

500 ml – Versatile packaging suitable for all age groups and general retail; positioned for convenient refreshment.



# 800ml

800 ml – Specifically designed for consumption during sports and physical activities.

# Future consumption



# 330ml

330 ml (pH) – Alkaline water intended for mining, office, and HoReCa channels



# 500ml

500 ml (pH) – Natural spring water filtered to a pH of 8.5; ideal for health-conscious consumers.



# 1.5L

1.5 L – Optimized for households in rural and mining areas, offering moderate capacity.



# 4.5L

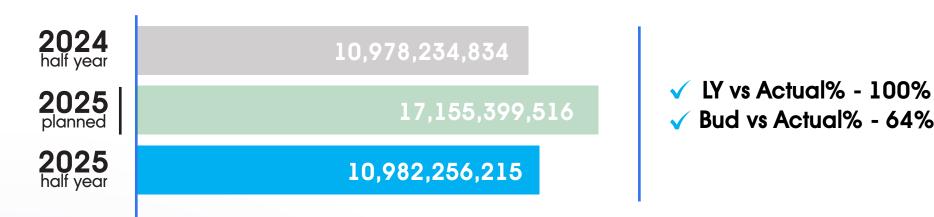
4.5 L – Family-size packaging for household use, suitable for refilling and reusability; designed with a handle for ease of transport.



# Sales performance indicators

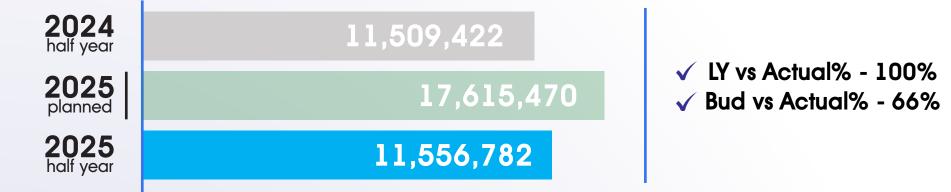
# Sales Volume – Monetary

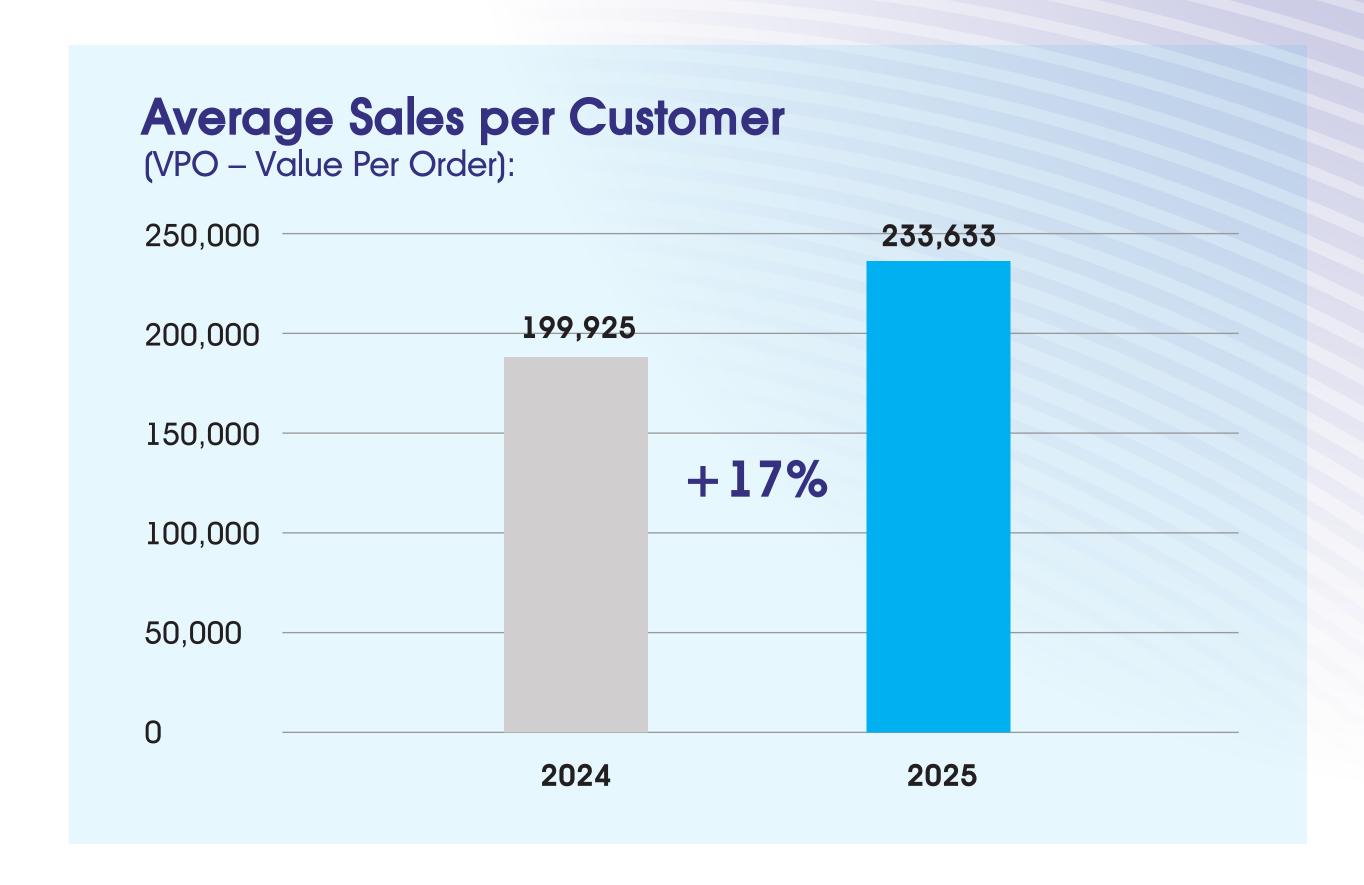
(MNT, in billions)



# Sales amount

mln pieces





# **MGL** aqua

# Distribution Department

Эхний хагас жилийн үзүүлэлт





89 workers



26<sub>pcs</sub> distribution cars



52,313<sub>km</sub>



55,541
Products Distributed to Customers (Cumulative Count, Including Duplicates)



15,887<sub>tones</sub>



# Distribution Department

# Fleet Upgrade

As part of our collaboration with MSM Group, our official distributor, we continue to improve operations by upgrading our fleet every two years.

On March 20, 2025, we upgraded our fleet with 11 Mitsubishi Fuso trucks, each with a 4.8-ton capacity, known for their load-handling efficiency and operational safety.

An investment of \$1,692,027,207 was made.









# Regional Sales

In 2024, a total of

customers were served under 157 contracts

In the first half of 2025, an additional 165 contracts were signed (including 8 new ones), increasing the total number of customers to

This reflects an

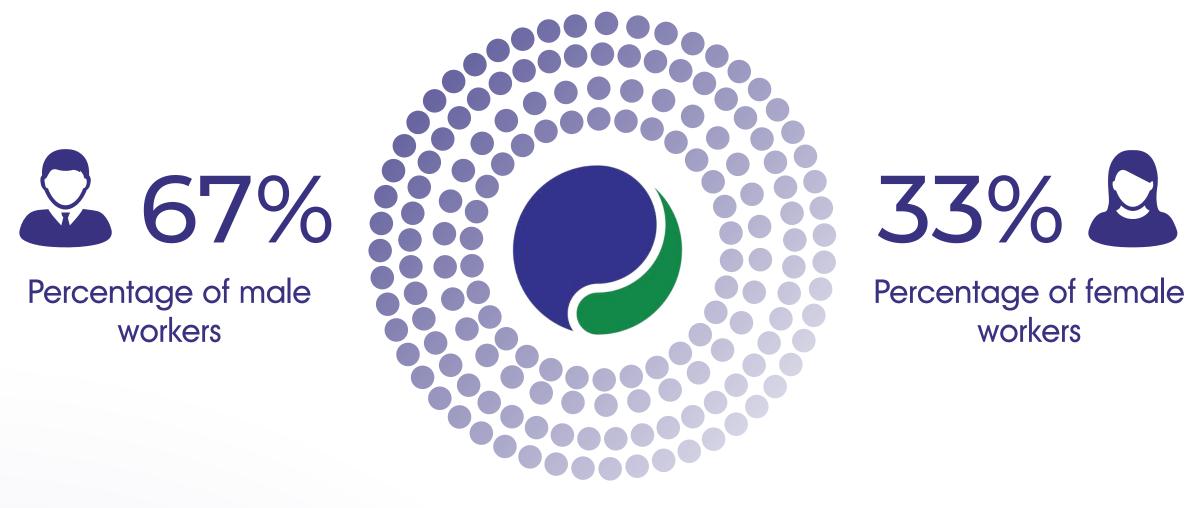


increase





# Job Creation



TOTAL NUMBER OF EMPLOYEES



Marketing





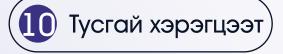


24 Administratives















# Succession Planning, Training & Development

16
Total trainings

Professional trainings

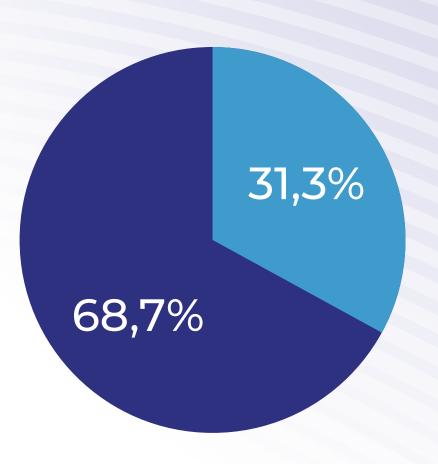
5 Internal trainings





- Conducted 125 hours of internal training, including:
- Performance evaluation training
- Safety training for delivery staff
- Safety training for factory staff
- Orientation for new employees
- Regulatory and procedural training





- Professional training
- Internal training

# **MGL** aqua

# Khanbogd Project



### February 2025

Land zoning was changed for industrial use

### February 2025

 Under TML Aqua LLC received official land rights and borehole approval for industrial purposes

### **April 2025**

- Construction preparation of a 4100m<sup>2</sup> facility commenced.
- Project planning and budgeting were approved

### March 2025

- General contractor selection for the project began.
- Following approval by the Board, a contract was signed with Nyugor LLC under a granted special permit.

### May-June 2025

- Received special permits related to construction commencement.
- Completed 80% of earthwork.
- Conducted material testing and procurement jointly with the contractor.

### June 7, 2025

- Supervision and client-side quality control were initiated.
- Equipment procurement planning began.

### October 2025 (planned)

Completion and commissioning of a 4100m<sup>2</sup> facility including factory, warehouse, and office buildings by TML Aqua LLC is scheduled.

### August 9, 2025

- Equipment installation and foundation work began.
- Water and sewage system installation was launched.



# **Brand Marketing**

Campaign: "Love Yourself with Balance" Through the Voyage brand, the campaign successfully spread awareness about mental health and well-being. By featuring respected specialists from various sectors and professional fields, the campaign's message and impact were significantly strengthened.



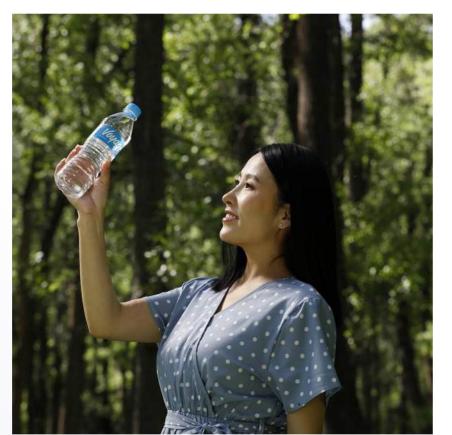
Ж. Баатарболд - Тэнцвэртэй дасгал, хөдөлгөөн

1,151,098 1,1otal outreach

# **Brand Storytelling**

The Voyage brand created a video campaign to highlight the natural purity and sacred origin of the Bumbat hot spring water. The goal was to reinforce consumer trust and demonstrate the intrinsic value of deep-spring water through brand storytelling.







# **MGL** aqua

# Customer Loyalty Program (Loyal Consumers)

Loyal Consumer Engagement Program Loyal Consumer Reward Program "Drink & Win" To reward our loyal consumers under the Voyage brand and promote increased consumption of clean water, we implemented the "Drink & Win" incentive program.



1,107,298
Total outreach





Program Duration: June 1, 2025 – July 10, 2025



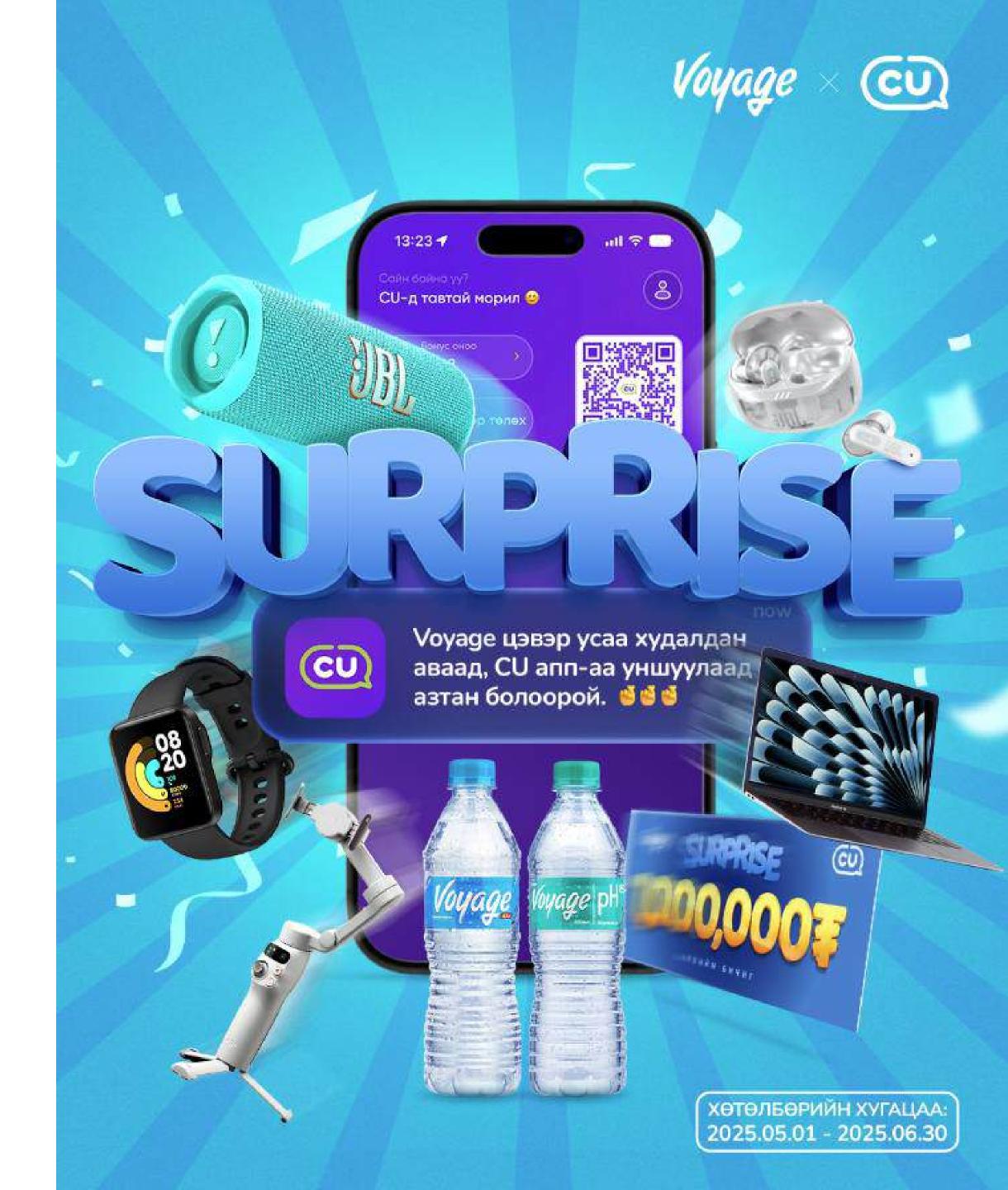
# Client Collaboration

"Voyage Surprise" Campaign Launched to reward loyal customers of the Voyage brand and to promote the consumption of drinking water.

65,654 Хэрэглэгч оролцсон +313.5%

256,744 Total outreach

Program Duration: 2025.05.01-2025.06.30





# **Quality Control**

External Quality Control Chemistry Microbiology **Physical Tests Tests Tests** /18 parameters/ /50 parameters/ /3 parameters/ **Tests Tests** /45 parameters/ /3 parameters/



**Tests** /60 parameters/

**Tests** /3 parameters/

45 /25 parameters/



**Tests** /55 parameters/

**Tests** /3 parameters/

Хөндлөнгийн итгэмжлэгдсэн лаборатори

Internal Quality Control Microbiology Physical Chemistry 115 815 MNS 5007:2022 **Tests Tests** /5 parameters/ /15 parameters/ 585 95 MNS900:2018

**Tests** 

/13 parameters/

6648:2016

145 **Tests** /3 parameters/

**Tests** 

/5 parameters/

312 /6 parameters/

Our packaged water production and distribution meet international standards as verified by both externally accredited and in-house quality control laboratories.

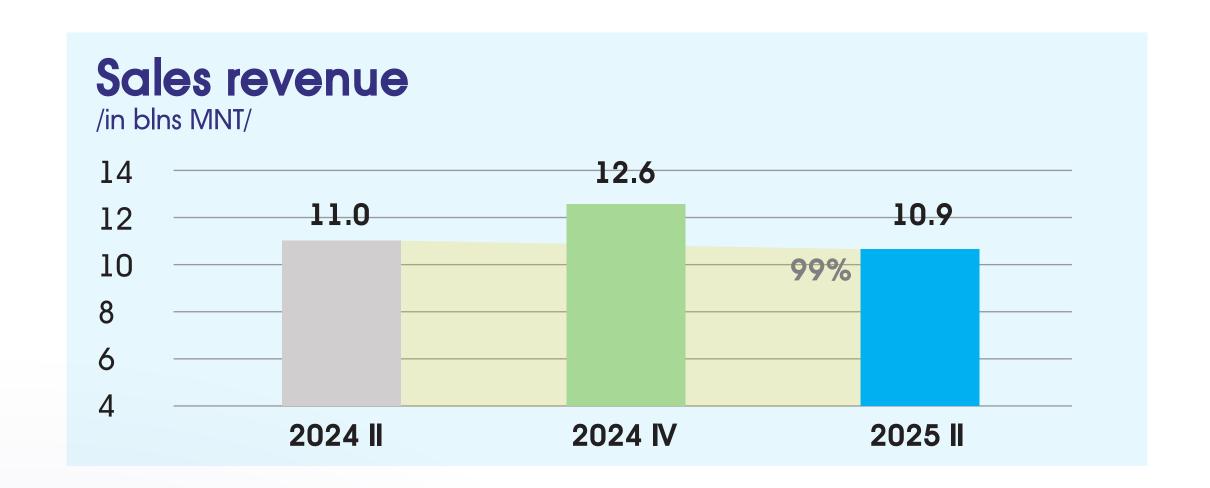
Дотоод хяналтын лаборатори

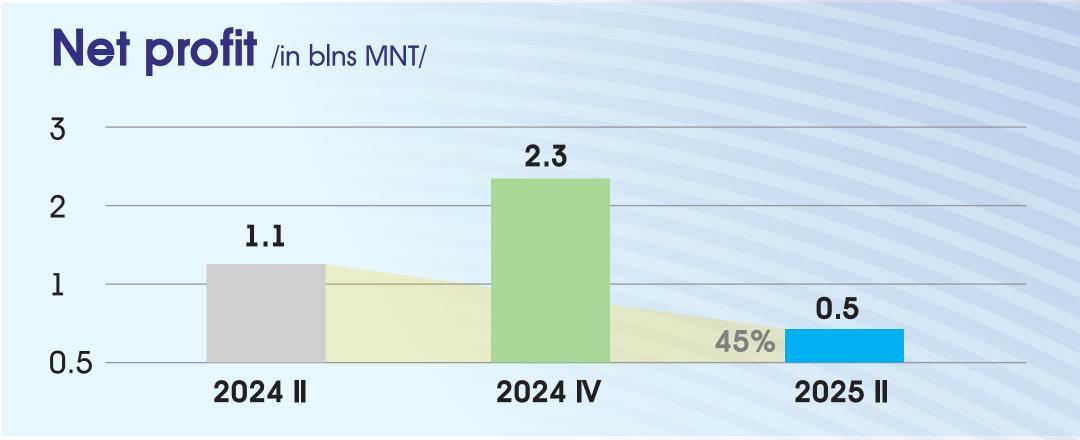


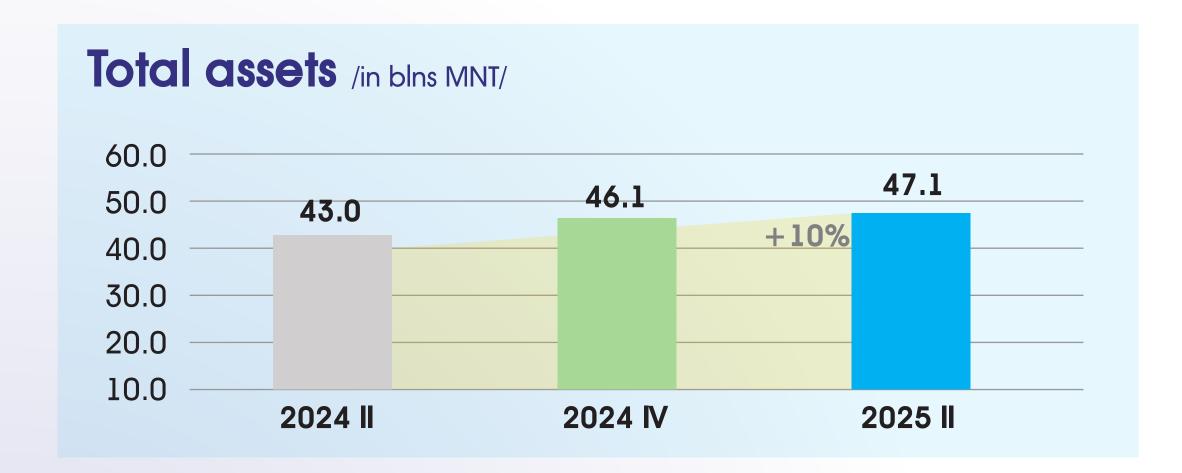
# THREE. FINANCIAL INDICATORS

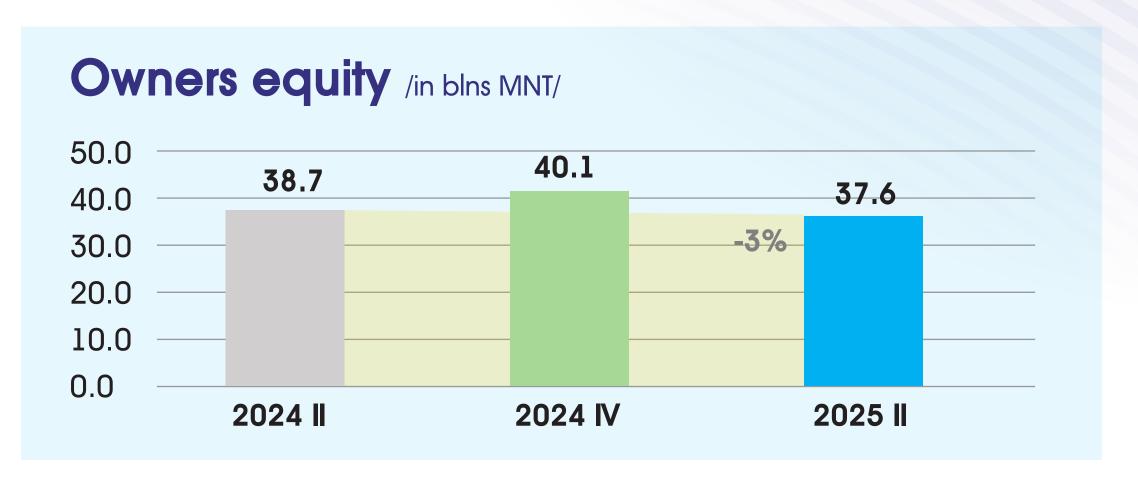


# Financial Indicators / Хагас жил/



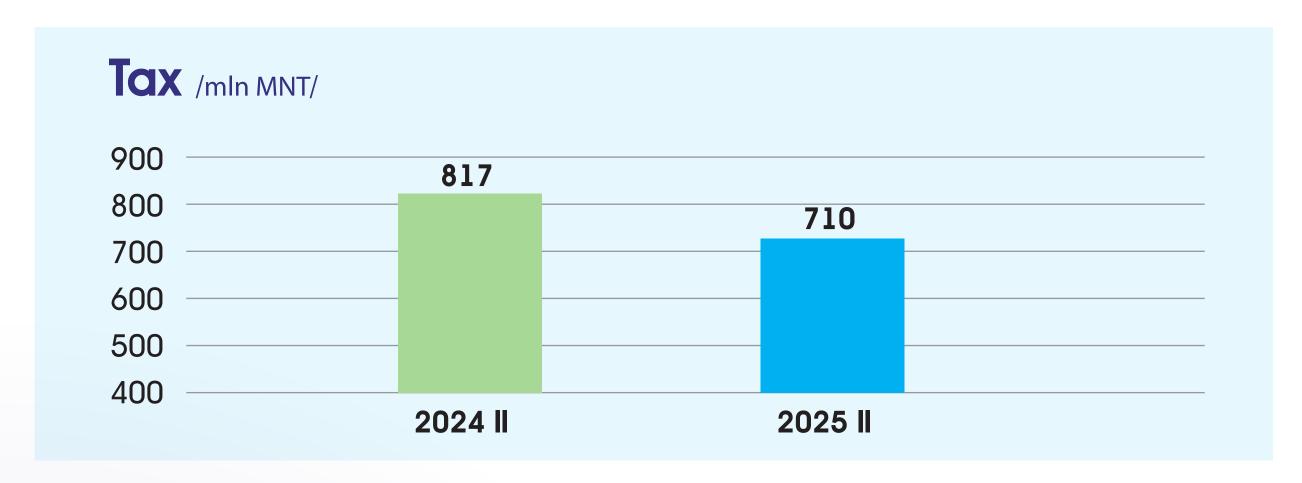


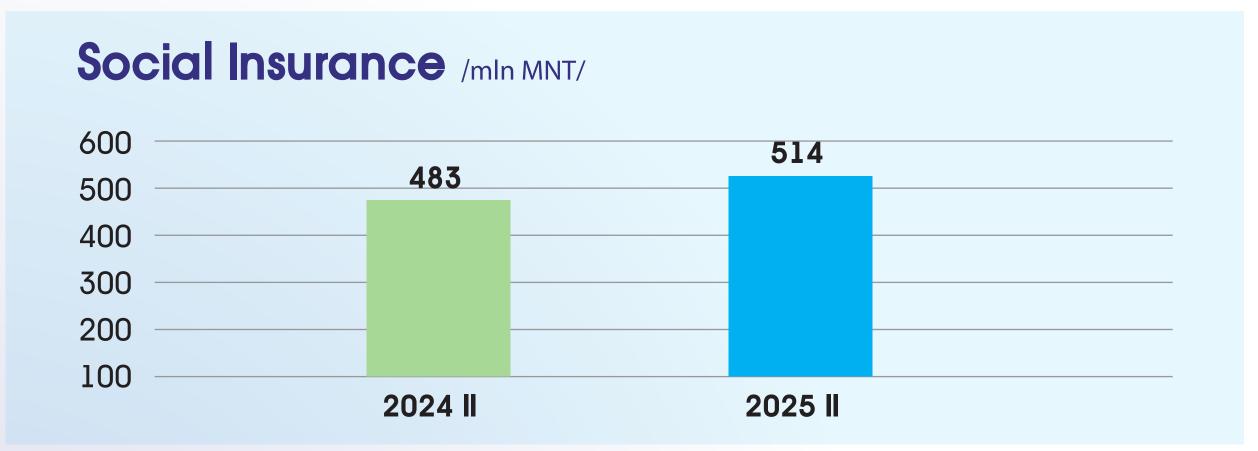






# Financial Indicators / Хагас жил/





# Indicators

ROA	1%
ROE	1%
Р/В Харьцаа	1.2
EPS Харьцаа	6.3
Р/Е Харьцаа	33



# IPO – USE OF PROCEED

### 1. General Information

MGL Aqua JSC planned to use the proceeds from its IPO to implement its medium-term business plan.

As of May 31, 2024, a total of 15,234,677,184 (fifteen billion two hundred thirty-four million six hundred seventy-seven thousand one hundred eighty-four) MNT were successfully raised through the IPO and received into the company's bank account.

### 2. Expenditure of funds

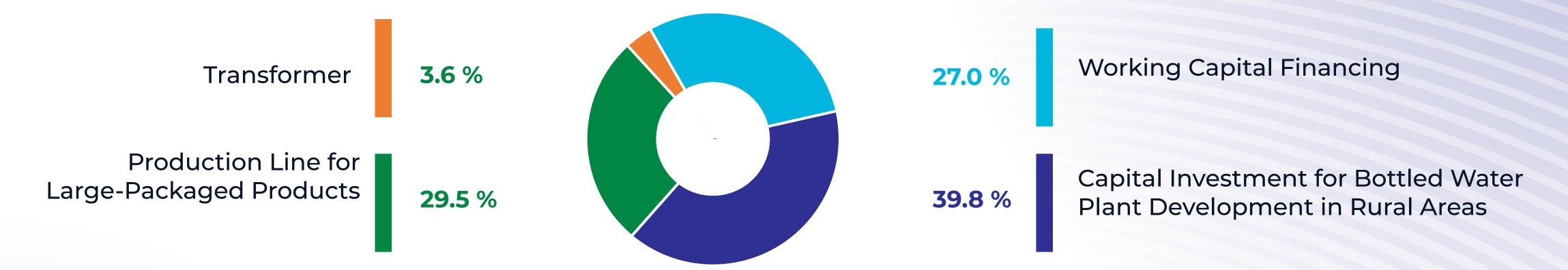
The expenditure of the raised funds was made as follows.

- 2.1. Purchase of raw materials and materials 4,116,812,809 MNTfrom the funds raised through the IPO were spent on the purchase of raw materials and materials (RMS), and the costs were fully financed in 2024.
- 2.2. Purchase of production equipment On October 17, 2024, 4,500,000,000 MNT were spent on the purchase of a large-packaged product production line and 550,000,000 MNT were spent on the purchase of transformers (Figure 1).



# IPO – USE OF PROCEED

### **Planned Allocation of Raised Funds**



The first batch of production equipment, the purification (filter) line, was installed between May 3 and May 23, 2025. After the end of the summer peak load period of the plant, the remaining equipment is planned to be fully installed by November 2025.

### 2.3. Local plant project

The following activities were carried out within the framework of the project to establish a local bottled water plant.

- 1. Land was purchased in Umnugovi aimag and a subsidiary of Emji El Aqua JSC was established.
- 2. The contractor for the plant construction was selected.

As of May 29, 2025, 6,067,863,875 MNT from the funds raised from the IPO and 70,138,125 MNT from the company's own income were spent on the local plant project.



# IPO – USE OF PROCEED

### 3. Reasons for the delay in the IPO capital expenditure

Although the project to build a local bottled water plant was initially scheduled to be commissioned in the first half of 2025, the implementation period was delayed due to the following practical reasons. These include:

- 3.1. The long water resource exploration period in Umnugovi aimag, where geophysical and hydrogeological exploration studies are a multi-stage and time-consuming process, and the issuance of permits and confirmation of results have been delayed.
- 3.2. Requirements related to environmental assessment The process of conducting a general and detailed environmental impact assessment following water exploration has been slower than expected.
- 3.3. Design and tender selection periodThe approval of the design of the plant building and infrastructure and the selection of the contractor have taken time and are behind schedule.
- 3.4. The project has been delayed in the process of obtaining approvals and support from local authorities.

Currently, the project implementation is proceeding as planned according to the updated schedule.



# FOUR. ENVIRONMENTAL, SOCIAL AND GOVERNANCE ESG PERFORMANCE



# "Green Initiative" Against Climate Change









The "Green Initiative" project was implemented to protect water sources, preserve ecological balance, and combat climate change.









# Waste management



Plastic bags 3.5 tons



Scrap metal

2 tons



Plastic bottles

3 tons



Household waste

480 tons



Beverage cans

3.8 tons



Scrap tires

60 pcs



Hazardous waste (batteries/accumulators)

8 pcs

# Usage Purpose:

60% of the total industrial waste is separated at the source, sorted, and supplied to recycling and reuse plants.

# Water management

Recycled Water System Development



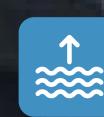
Pipeline length

18 meters



Water delivery height

3.8 meters



Water supply capacity

4 tons per second

## Usage Purpose:

Recycled water from production is supplied through an open system to public use, including: Green area irrigation Car wash facilities Construction (e.g., concrete mixing)



# 11 ТӨР БОЛОН ТӨРИЙН БУС БАЙГУУЛЛАГА ААНБ ХАМАРСАН

Total Amount of Donation Provided:

# 32 MILLON

# Donation for Education and Sports

Donated the participation of the junior cycling team of the Songinokhairkhan District Sports Committee in the 8th National Youth Sports Festival.

### Social Welfare Initiatives

Established a memorandum of cooperation with the Christina Noble Children's Foundation and Narkhan Ger Village Orphanage.

# Youth Sports Development

Supported the "Wanpaku Sumo" project, jointly organized by JCI Tokyo and JCI Mongolia, which has been held in Mongolia for the 7th consecutive year.





# Corporate Governance and Management Structure

# ISO 14001, ISO 45001 standards

To ensure long-term sustainable development, occupational safety, and reduced environmental impact, the company is progressively implementing an integrated management system aligned with ISO 14001 and ISO 45001 standards. This system is being embedded across all operational stages, emphasizing evidence-based decision-making, monitoring and analysis, and continuous improvement.





# Implementation Progress:



# Current State Assessment Completed

Risk, opportunity, and stakeholder assessment conducted



# Standards Training Delivered

For the management team and key personnel



# **Documentation Structure Planned**

Foundation for the management system's documentation



# THANK YOU FOR YOUR ATTENTION!